BALANCE SHEET
As at Sep.30, 2014
Unit: VND

| No. | Assets | Code | Note | Sep.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS (100 = 110+120+130+140+150) | 100 |  | 267.551.615.722 | 241.615.631.858 |
| I | Cash \& Cash equivalents | 110 |  | 3.051.458.360 | 10.047.453.098 |
| - 1 | Cash | 111 | V. 01 | 3.051.458.360 | 8.847.453.098 |
| 2 | Cash equivalents | 112 |  | ------------ | 1.200 .000 .000 .00 |
| II | Short-term financial investments | 120 | V. 02 | - | - |
| --- 1 | Short-term investments | 121 |  | - |  |
| 2 | Provision for devaluation of short-term investments | 129 |  | - | - |
| III | Short-term receivables | 130 |  | 94.413.424.437 | 88.220.544.551 |
| ---- 1 | Trade accounts receivables | 131 |  | 81.196.665.840 | 86.041.804.664 |
| 2 | Prepayment to suppliers | 132 |  | 10.169.381.274 | 3.229.097.956 |
| 3 | Short-term intercompany receivables | 133 |  | -------------- |  |
|  | Receivables on percentage of construction contract completion | 134 |  | - |  |
| 5 | Other receivables | 135 | V.--- | 7.-----------1 | 3.217 .074 .888 |
| 6 | Provision for short-term doubtful debts | 139 |  | (4.493.862.061) | (4.267.432.957) |
| IV | Inventories | 140 |  | 152.093.712.388 | 138.150.135.474 |
| ---- 1 | Inventories | 141 | V. 04 | 152.093.712.388 | 138.150.135.474 |
| 2 | Provision for devaluation of inventories | 149 |  | - |  |
| V | Other short-term assets | 150 |  | 17.993.020.537 | 5.197.498.735 |
| -----1 | Short-term prepaid expenses | 151 |  | 428.144.387 | 463.738 .422 |
| 2 | VAT deductible | 152 |  | 1.118.363.120 | 2.729 .161 |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | 40.071 .362 | 40.071 .362 |
| 4 | Other short-term assets | 158 |  | 16.406.441.668 | 4.690 .959 .790 |
| B | LONG-TERM ASSETS ( $200=210+220+240+250+260)$ | 200 |  | 43.193.732.844 | 45.683.311.180 |
| I | Long-term receivables | 210 |  | - | - |
| --------1 | Long-term receivables from custo-------1-1 | 211 |  | - | - |
| , | Capital receivable from subsidiaries | 212 |  | - | - |
| , | Long-term inter-company receivables | 213 | V. 06 | - | - |
|  | Other long-term receivables | 218 | V. 07 | - | - |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II | Fixed assets | 220 |  | 35.198.835.523 | 37.769.514.372 |
| ------1 | Tangible fixed assets | 221 | V. 08 | 22.973.047.599 | 25.222 .885 .802 |
|  | - Historical cost | 222 |  | 89.192.449.399 | 88.130.345.879 |
|  | - Accumulated depreciation | 223 |  | (66.219.401.800) | (62.907.460.077) |
| 2 | Finance leases fixed assets | 224 | V. 09 | - | ------------- |
|  | - Historical cost | 225 |  | - | - |
|  | - Accumulated depreciation | 226 |  | - | - |
| 3 | Intangible fixed assets | 227 | V. 10 | 11.472.728.667 | 11.648.093.066 |
|  | - Historical cost | 228 |  | 11.690.959.919 | 11.690.959.919 |
|  | - Accumulated depreciation | 229 |  | (218.231.252) | (42.866.853) |


| 4 | Construction--------------1.-progres | 230 | V.-11 | 753.--------7-25 | 898.--------75 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | - | - |
|  | - Historical cost | 241 |  | - | - |
|  | - Accumulated depreciation | 242 |  | - |  |
| IV | Long-term financial investments | 250 |  | 7.803.393.333 | 7.807.025.295 |
| 1 | Investment in subsidiaries | 251 |  | - |  |
| 2 | Investment in associate or joint-venture companies | 252 |  | - | - |
| 3 | Other long-term investments | 258 | V. 13 | 10.089.265.685 | 10.089.265.685 |
| 4 | Provision for devaluation of long-term financial investments | 259 |  | (2.285.872.352) | (2.282.240.390) |
| V | Other long-term assets | 260 |  | 191.503.988 | 106.771.513 |
| 1 | Long-term prepaid expenses | 261 | V. 14 | 156.324 .914 | 81.871.513 |
| 2 | Deferred income tax assets | 262 | V. 21 | - | - |
| 3 | Others | 268 |  | 35.179.074 | 24.900.000 |
| VI. | Goodwill | 269 |  | - | - |
|  | TOTAL ASSETS ( $270=100+200$ ) | 270 |  | 310.745.348.566 | 287.298.943.038 |


|  | RESOURCES | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES (300 = 310+330) | 300 |  | 225.111.598.758 | 203.640.923.887 |
| I | Short-term liabilities | 310 |  | 225.103.598.758 | 202.294.517.635 |
| 1 | Short-term borrowing | 311 | V. 15 | 165.189.160.488 | 140.313.809.531 |
| 2 | Trade accounts payable | 312 |  | 35.329.285.561 | 28.728.953.388 |
| 3 | Advances from customers | 313 |  | 19.362.839.162 | 18.075.784.810 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 431.876.795 | 2.448.237.201 |
| 5 | Payable to employees | 315 |  | - | 45.619 .455 |
| 6 | Payable expenses | 316 | V. 17 | - | 221.749.823 |
| 7 | Intercompany payable | 317 |  | - |  |
| 8 | Payable in accordance with contracts in progress | 318 |  | - |  |
| 9 | Other short-term payables | 319 | V. 18 | 2.744 .588 .988 | 9.046 .005 .831 |
| 10 | Provision for short-term liabilities | 320 |  | 935.830 .604 | 2.083.964.432 |
| 11 | Bonus and welfare fund | 323 |  | 1.110.017.160 | 1.330.393.164 |
| II | Long-term liabilities | 330 |  | 8.000.000 | 1.346.406.252 |
| 1 | Long-term accounts payable-Trade | 331 |  | - |  |
|  | Long-term intercompany payable | 332 | V. 19 | - |  |
| 3 | Other long-term payables | 333 |  | 8.000.000 | 8.000.000 |
| 4 | Long-term borrowing | 334 | V. 20 | - | - |
| 5 | Deferred income tax payable | 335 | V. 21 | - | - |
| 6 | Provision for unemployment allowance | 336 |  | - |  |
| 7 | Provision for long-term liabilities | 337 |  | - | 1.338.406.252 |
| 8 | Unrealised revenue | 338 |  | - | ---------- |
| 9 | Scientific and Technological Development fund | 339 |  | - | - |
| B | OWNER'S EQUITY | 400 |  | 85.633.749.808 | 83.658.019.151 |
| I | Capital sources and funds | 410 | V. 22 | 85.633.749.808 | 83.658.019.151 |
| 1 | Paid-in capital | 411 |  | 80.730.000.000 | 80.730 .000 .000 |
| 2 | Capital surplus | 412 |  | --------------- | ------------- |
| 3 | Other capital of owner | 413 |  | - | - |
|  | Treasury stock | 414 |  |  |  |


| 5 | Asset revaluation differe----------> | 415 |  | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  | - | - |
| 7 | Investment and development fund | 417 |  | - | - |
| 8 | Financial reserve fund | 418 |  | 1.-652.--------1 | 1.-652.--------984 |
| 9 | Other fund belong to owner's equity | 419 |  | ---------- | --------- |
| 10 | Retained after-tax profit | 420 |  | 3.251.059.974 | 1.275.329.317 |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | - | - |
| 1 | Bonus and welfare funds | 431 |  | - |  |
| 2 | Budgets | 432 | V. 23 | - | - |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | - | - |
|  | TOTAL RESOURCES | 440 |  | 310.745.348.566 | 287.298.943.038 |

## INCOME STATEMENT

Quarter 3/2014

| Items | Code | Note | Quarter 3 |  | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 53.400.477.361 | 81.070.793.385 | 148.082.825.324 | 187.779.543.644 |
| 2. Deductions | 02 |  | 338.640.000 | - | 3.460.034.000 | - |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 53.061.837.361 | 81.070.793.385 | 144.622.791.324 | 187.779.543.644 |
| 4. Cost of sales | 11 | VI. 27 | 42.960.158.151 | 70.496.344.874 | 114.382.180.877 | 158.494.597.384 |
| 5. Gross profit (20=10-11) | 20 |  | 10.101.679.210 | 10.574.448.511 | 30.240.610.447 | 29.284.946.260 |
| 6. Financial income | 21 | VI. 26 | 609.217.151 | 50.129.726 | 910.558.953 | 1.168.019.000 |
| 7. Financial expenses | 22 | VI. 28 | 3.364.957.539 | 4.188.197.406 | 9.907.384.385 | 11.540.422.142 |
| - In which: Interest expense | 23 |  | 3.364.957.539 | 4.035.310.050 | 9.849.743.227 | 11.564.981.393 |
| 8. Selling expenses | 24 |  | 2.460.602.761 | 3.643.823.436 | 7.249.408.928 | 11.486.057.103 |
| 9. General \& administrative expenses | 25 |  | 3.828.547.570 | 4.225.592.795 | 11.129.162.232 | 13.060.917.975 |
| 10. Net operating profit [ $30=20+(21-22)-(24+25)]$ | 30 |  | 1.056.788.491 | (1.433.035.400) | 2.865.213.855 | (5.634.431.960) |
| 11. Other income | 31 |  | 2.772.289 | 1.936.000.670 | 2.833.668.654 | 3.953.709.320 |
| 12. Other expenses | 32 |  | 38.170.166 | 2.059.424.525 | 3.231.098.471 | 4.525.871.764 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | (35.397.877) | (123.423.855) | (397.429.817) | (572.162.444) |
| 14. Profit or loss in joint venture | 45 |  | - | - | - | - |
| 15. Profit before tax ( $50=\mathbf{3 0}+\mathbf{4 0}$ ) | 50 |  | 1.021.390.614 | (1.556.459.255) | 2.467.784.038 | (6.206.594.404) |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 224.705.935 | - | 492.053.381 | - |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | - | - | - | - |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 796.684.679 | (1.556.459.255) | 1.975.730.657 | (6.206.594.404) |
| 18.1 Profit after tax of minorities | 61 |  | 0 | 0 | 0 | 0 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 796.684.679 | (1.556.459.255) | 1.975.730.657 | (6.206.594.404) |
| 19. EPS (VND/share) | 70 |  | 99 | 0 | 245 | (576) |

## CASH FLOW STATEMENT

Quarter 3/2014(Indirect method)

| No. | Items | Code | Note | Accumulation fr. Jan. 01 to Sep. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 |
| I | CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1 | Profit before tax | 01 |  | 2.467.784.038 | (6.206.594.404) |
| 2 | Adjustment in accounts |  |  |  |  |
|  | Fixed assets depreciation | 02 |  | 3.487.306.122 | 3.804.980.632 |
|  | Provisions | 03 |  | 230.061.066 | 1.867.750.720 |
|  | Unrealized foreign exchange difference loss/gain | 04 |  | - | -............ |
|  | Loss/gain from investment | 05 |  | (265.660.803) | (995.516.515) |
|  | Loan interest expenses | 06 |  | 9.849.743.227 | 11.544.347.042 |
| 3 | Operating profit before the changes of current capital | 08 |  | 15.769.233.650 | 10.014.967.475 |
|  | Changes in accounts receivable | 09 |  | (3.578.184.835) | (16.087.411.909) |
|  | Changes in inventories | 10 |  | (13.943.576.914) | 13.357.458.996 |
|  | Changes in trade payables (interest payable, income tax payable) | 11 |  | (2.654.363.993) | (1.355.346.174) |
|  | Changes in prepaid expenses | 12 |  | (38.859.366) | (379.911.308) |
|  | Loan interest paid | 13 |  | (9.683.189.972) | (11.515.560.376) |
|  | Corporate income tax paid | 14 |  | (421.038.504) | (1.532.324.751) |
|  | Other receivables | 15 |  | (4.......... | - |
|  | Other payables | 16 |  | (12.246.409.819) | (14.624.386.473) |
|  | Net cash provided by (used in) operating activities | 20 |  | (26.796.389.753) | (22.122.514.520) |
| II | CASH FLOOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1 | Cash paid for purchase of capital assets and other long-term assets | 21 |  | (383.117.273) | (8.045.172.006) |
| 2 | Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | - | - |
| 3 | Cash paid for lending or purchase debt tools of other companies | 23 |  | - | - |
| 4 | Withdrawal of lending or resale debt tools of other companies | 24 |  | - | - |
| 5 | Cash paid for joining capital in other companies | 25 |  | - | - |
| 6 | Withdrawal of capital in other companies | 26 |  | - | - |
| 7 | Cash received from interest, dividend and distributed profit | 27 |  | 307.063.806 | 393.852 .662 |
|  | Net cash used in investing activities | 30 |  | (76.053.467) | (7.651.319.344) |
| III | CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1 | Cash received from issuing stock, other owners' equity | 31 |  | - | - |
| 2 | Cash paid to owners' equity, repurchase issued stock | 32 |  | - | - |
| 3 | Cash received from long-term and short-term borrowings | 33 |  | 170.267.888.174 | 193.308.632.368 |
| 4 | Cash paid to principal debt | 34 |  | (145.392.537.217) | (165.634.938.725) |
| 5 | Cash paid to financial lease debt | 35 |  | - | (165.634 - |
| 6 | Dividend, profit paid for owners | 36 |  | (4.998.902.475) | (3.624.159.520) |
|  |  |  |  |  | - |
|  | Net cash (used in) provided by financing activities | 40 |  | 19.876.448.482......... | 24.049.534.123 |
|  | Net cash during the period ( $50=20+30+40$ ) | 50 |  | (6,995.994.738) | (5.724.299.741) |
|  | CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 10.047.453.098 | 17.746.909.686 |
|  | Influence of foreign exchange change | 61 |  | - | - |

